



**Tasting Room Sales and Hospitality Host**

Schedule: 3 to 5 shifts available weekly (Mon-Sun)

Compensation: \$18-\$20 Hourly + Tips, Club Sign-Up Commission, Education Reimbursement

**JOB DESCRIPTION:** The Host must excel at providing exceptional customer service, creating dynamic client relationships, and promoting the wines and image of the Drouhin family in all interactions.

At DDO, we believe in the family approach to wine, in both Burgundy and Oregon. It informs how we live, the wines we make and the respect we have for our land. Our service style is team-driven, ensuring that each employee shares equally in hosting private tasting appointments and handling behind-the-scenes needs.

This year marks our 36th anniversary in Oregon, and four generations of the Drouhin family have been crafting elegant Pinot Noir and Chardonnay in Burgundy since 1880. Together, we have built a dedicated team of passionate wine professionals that are a true extension of the Drouhin family, and we are currently looking for friendly, enthusiastic, and hard-working team-players to grow with us.

**Essential Responsibilities & Tasks**

- Enthusiastically interact with guests through all points of contact: reservation booking, the initial welcome, hosting reservations, sales transaction and closing
- Simultaneously host multiple tables, ensuring each visitor feels valued and welcome.
- Educate guests about our story and values in a warm, personable, and professional manner.
- Efficiently and effectively promote sales through world-class hospitality and meaningful storytelling.
- Convert visitors into lifelong loyalists while hosting one-on-one, private seated tastings.
- Execute opening and closing procedures (stocking, cleaning, glass buffing, etc.)
- Contribute to maintaining a clean and attractive environment.
- Successfully execute detailed sales and reservation transactions with our industry specific software
- Assist with a variety of winery tasks as needed.

**Qualifications:**

- You must be a positive team player with excellent customer service skills and a "can do" attitude.
- Excellent verbal and interpersonal communication skills required.
- A background in providing superior customer service is essential.
- Luxury sales experience as it relates to high end, discretionary spending is a plus.
- Experience in a fast-paced environment is preferred; strategic multi-tasking is compulsory.
- Must be able to efficiently work with our POS and reservation software.
- Professional dress is required.
- Applicants must be 21 years of age, with an OLCC permit, Food Handlers Card, have reliable transportation and be fully vaccinated against COVID-19.
- Physical requirements include standing for up to eight hours at a time, the ability to lift 40lbs and work throughout our four-level gravity flow winery.

Submit resumes to [ddohospitality@gmail.com](mailto:ddohospitality@gmail.com)  
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